



# JPA's PGIP News

*This newsletter updates JPA Practices on the BCBSM PGIP program*

## JPA ENDORSES CIELO AS ITS REGISTRY

**T**he Jackson Physicians Alliance Board of Directors has endorsed using the Cielo Registry software for JPA practices that currently do not have an EMR. The agreement with Cielo was recently finalized. JPA will subsidize the first year's purchase of the registry by paying 50% of the Cielo's first year annual contract fee. Your annual cost would only be \$575 per licensed PGIP participating physician for the first year.

The reasons for using a registry are:

- ▶ You can manage your patient's chronic illness in a proactive, organized fashion by:
  - Checking compliance at point-of-care;
  - Making office visits more efficient with customized patient materials;
  - Gaining easy access to patient information;
  - Reminding patients about necessary services;
  - Proactively reach out to patients with call lists;
  - Generate custom, multi-problem registries... on demand; and
  - Accurate reporting of performance measurements.
- ▶ Managing chronic illness and preventive medicine will reduce gaps in care and increase overall reimbursement for your practice.
- ▶ It is a requirement of the Blue Cross Blue Shield of



Michigan Patient Centered Medical Home designation, as well as the National Committee of Quality Assurance (NCQA) PCMH requirements.

▶ You can submit the Medicare PQRI measurement data to receive the incentive payment of 2% of your Medicare Allowable Charges annually. It's not too late for 2009 submission, and in the future it will be mandatory that measures be reported via a registry.

▶ It will help to meet Pay-for-Performance incentives for BCN, Priority Health, Blue Cross Blue Shield Michigan and others.

▶ You can improve your clinical practice without purchasing an EMR.

If you are interested in this offer, please call Bonnie at the JPA office (517) 817-2140. A marketing representative will be present at the PGIP physician training meeting on September 10<sup>th</sup> to answer all your questions.



### PGIP Physician Training Session September 10<sup>th</sup>

JPA will offer a PGIP Physician Training Session Thursday September 10. Please register for this training.

The Cielo presentation should be of particular interest for the practices that do not have NextGen. As a reminder, both physicians/mid-levels and practice managers are required to attend two sessions each year.

If you haven't attended a session this year, you must attend this training, and the last session to be held later this year, to meet this requirement.

#### PGIP Program



#### QUESTIONS?

Contact Bonnie Mauch at JPA

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# The Patient Centered Medical Home

David B. Munro, MD, P.C. and Jackson Pediatric Associates have received the BlueCross BlueShield of Michigan (BCBSM) Patient Centered Medical Home (PCMH) designation effective July 1, 2009. PCMH designated practices receive a 10% increase in reimbursement for specific E&M codes. These practices received this status by meeting the 2008 'PCMH Infrastructure' and 'Quality and Use' criteria set by BCBSM. It is a one year designation and they will have to go through the designation process annually. Candie Holmes from Jackson Pediatric Associates and Lori Munro from Dr. David Munro, MD, PC, say, "The designation to PCMH is a testimonial to our physicians as to how they practice medicine and care for their patients."



concepts of the PCMH model contact the JPA office. This would meet one of the tasks, 4.1, on the domain of function for the Individual Care Management Initiative.

A couple of the easiest or fastest transformations can be found under for Extended Access Initiatives, tasks 5.1 – 5.9, or the Test Results Tracking & Follow-up Initiatives, tasks 6.1- 6.8. Completing any of these tasks could increase your PCMH capability score.

For those practices that are in the process of implementing e-prescribing and will have successfully implemented e-prescribing for all providers by November, they will be able to complete the E-prescribing task.

The "Quality and Use" metrics that BCBSM uses to assess the impact of a successful implementation of the PCMH model are:

- ▶ Evidence Based Care and Preventive Services – reflects use of patient registries and proactive practice teams.
  - ▶ Generic Dispensing Rate – reflects efforts to better manage healthcare resources.
  - ▶ ED Visits for Non-Emergent Conditions- reflects improved patient access to care
  - ▶ Imaging Use – reflects judicious use of ancillary services
- Designation of PCMH could result in a 10% increase in E&M services for BCBSM patients.

The Blue Cross Blue Shield 2009 PCMH Capability Assessment (PCMH Infrastructure) will be conducted in November. Bonnie will be making practice visits to update your status. Please review your assessment that was completed in May and determine if you already have, or can develop procedures to document completion of any of the additional tasks of the 2009 PCMH six domains of function: Patient/ Provider Partnership, Patient Registry, Performance Tracking, Individual Care Management, Extended Access, Test Tracking and E-prescribing. To help you determine completion of these functions please refer to the two BCBS documents: [PCMH Capabilities](#) and [Interpretive Guidelines](#). If you need copies of these documents, please e-mail or call Bonnie at the JPA office. If you would like assistance with educating your staff on the

*If you would like assistance in developing a plan of action for your practice, reviewing your key metrics, or are interested in joining a PCMH workgroup for practice managers please contact Bonnie at the JPA office.*

## Latest Data Facts From PGIP

Check to see how your figures compare with the JPA and PGIP average!



PGIP 2009 Incentives	JPA Average	PGIP Average
Evidenced Based Reporting	74%	73%
Generic Dispensing Rate	67%	66%
Imaging		
High Tech Authorizations		
WEB compliance	43.20%	39.22%
Pre-authorization Compliance	84.90%	84.89%
High Tech Imaging Adjusted Standard Cost PMPM	\$20.25	\$18.85
Low Tech Imaging Adjusted Standard Cost PMPM	\$ 8.72	\$8.59
ED Utilization		
PMPM Standard Cost	\$15.27	\$15.95
5+ visits	0.16%	0.26%

Don't miss

## Practice Transformation Institute – Leadership institute retreat

This three-day leadership institute retreat will be offered by the Practice Transformation Institute from September 18th to the 20th, 2009 at the Kellogg Hotel and Conference Center in Lansing, Michigan. There is no registration fee. It will help you stay abreast of imminent healthcare delivery reform and optimize patient care.

If interested please contact Bonnie or Cheryl at JPA and they will send you more details.